



Agenda Date: 3/18/26
Agenda Item: 8D

STATE OF NEW JERSEY
Board of Public Utilities
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ENERGY AND CLEAN ENERGY

IN THE MATTER OF THE IMPLEMENTATION OF) ORDER APPROVING TARIFFS
P.L. 2018, C. 17, THE NEW JERSEY CLEAN)
ENERGY ACT OF 2018, REGARDING THE SECOND)
TRIENNIUM OF ENERGY EFFICIENCY AND PEAK)
DEMAND REDUCTION PROGRAMS) DOCKET NO. QO23030150

Parties of Record:

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Kaitlin Morrison, Esq., and **Maggie Broughton, Esq.**, Counsel for the New Jersey Progressive Equitable Energy Coalition, the Natural Resources Defense Council, and the Sierra Club

BY THE BOARD:

On October 30, 2024, the New Jersey Board of Public Utilities (“Board”) issued seven (7) Orders approving seven (7) stipulations of settlement (“Stipulations”).¹ Six (6) of New Jersey’s seven (7) investor-owned electric and gas utilities executed stipulations of settlement with Board Staff (“Staff”), the New Jersey Division of Rate Counsel (“Rate Counsel”), the Energy Efficiency Alliance of New Jersey (“EEA-NJ”), and the New Jersey Large Energy Users’ Coalition (“NJLEUC”) (collectively, “Signatory Parties”).^{2,3} Among other commitments, each Energy Utility agreed to offer two (2) Public Sector Direct Install (“DI”) program pathways.⁴ On June 18, 2025, the Board issued an Order addressing the DI public sector pathway that will employ a direct contracting model to serve public entities subject to Local Public Contracts Law (“LPCL”) at N.J.S.A. 40A:11-5(1)(f), Public School Contracts Law (“PSCL”) at N.J.S.A. 18A:18A-5(a)(7), and County College Contracts Law (“CCCL”) at N.J.S.A. 18A:64A-25.5(a)(8) (collectively, “Contracting Units”).⁵

¹ In re the Petition of New Jersey Natural Gas Company for Approval of New Energy-Efficiency, Building Decarbonization Start-Up, and Demand Response Programs and the Associated Cost Recovery Mechanism Pursuant to the Clean Energy Act, N.J.S.A. 48:3-87.8 et seq. and 48:3-98.1 et seq. Second Triennium, BPU Docket No. QO23120868, Order dated October 30, 2024; In re the Petition of Elizabethtown Gas Company for Approval of Triennium 2 Clean Energy Programs and Associated Cost Recovery Pursuant to the Clean Energy Act, BPU Docket No. QO23120869, Order dated October 30, 2024; In re the Petition of South Jersey Gas Company for Approval of Triennium 2 Clean Energy Programs and Associated Cost Recovery Pursuant to the Clean Energy Act, BPU Docket No. QO23120870, Order dated October 30, 2024; In re the Petition of Atlantic City Electric Company for Approval of a Portfolio of Energy Efficiency, Building Decarbonization and Demand Response Programs, a Cost Recovery Mechanism, and Other Related Relief Pursuant to the Clean Energy Act for the Period January 2025 Through June 2027 (Triennium 2), BPU Docket No. QO23120871, Order dated October 30, 2024; In re the Verified Petition of Jersey Central Power & Light Company for Approval of JCP&L’s Second Energy Efficiency and Conservation Plan Including Energy Efficiency and Peak Demand Reduction Programs (“JCP&L EE&C Plan II Filing”), BPU Docket No. QO23120872, Order dated October 30, 2024; In re the Petition of Public Service Electric and Gas Company for Approval of its Clean Energy Future-Energy Efficiency II (CEF-EE II) Program on a Regulated Basis, BPU Docket No. QO23120874, Order dated October 30, 2024; In re the Petition of Rockland Electric Company for Approval of its Energy Efficiency and Peak Demand Reduction Programs, BPU Docket No. QO23120875, Order dated October 30, 2024 (collectively, “October 30, 2024 Orders”).

² Atlantic City Electric Company (“ACE”), Elizabethtown Gas Company (“ETG”), Jersey Central Power & Light Company (“JCP&L”), New Jersey Natural Gas Company (“NJNG”), Public Service Electric and Gas Company (“PSE&G”), Rockland Electric Company (“RECO”), and South Jersey Gas Company (“SJG”) (collectively, “Energy Utilities”).

³ NJLEUC was not a signatory to the RECO stipulation.

⁴ The program plans also commit the Energy Utilities to work with the State to develop a program pathway that employs a “trade ally” or “open network” model and includes a standardized approach to the DI assessments, recommendations, and installations. This second program pathway does not involve a tariff and is not addressed here.

⁵ In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket No. QO23030150, Order dated June 18, 2025 (“June 2025 Order”). The direct contracting model may also be referred to as the “closed network” model because the Energy Utility competitively procures an implementation contractor to administer the program pathway rather than keeping contractor participation open to all of the Energy Utility’s registered trade allies.

The June 2025 Order directed the Energy Utilities to file tariffs within eight (8) months for DI programs that conform to the specifications of the Order to effectuate the program pathway. This Order addresses the tariff filing from NJNG.

BACKGROUND AND PROCEDURAL HISTORY

The New Jersey Clean Energy Act of 2018

On May 23, 2018, Governor Murphy signed the Clean Energy Act, N.J.S.A. 48:3-87.8 *et seq.* (“CEA”), into law. The CEA mandates that New Jersey’s electric and gas public utilities increase their role in delivering EE and peak demand reduction (“PDR”) programs. The CEA further directs the Board to require the electric and gas utilities to reduce customer use of electricity and natural gas in their respective service territories.

Triennium 1

By Order dated June 10, 2020, the Board approved, pursuant to the CEA, a framework for utility programs that reduce the use of electricity and natural gas within the utilities’ territories.⁶ By the June 2020 Order, the Board directed the utilities to file three (3)-year program petitions by September 25, 2020 for approval by the Board by May 1, 2021 and implementation from July 1, 2021 through June 30, 2024 (“Triennium 1”).

The Board subsequently approved stipulations of settlement authorizing each of the Energy Utilities to implement its respective EE programs.⁷

Triennium 2

By Order dated May 24, 2023, the Board directed the electric and gas public utilities to propose, for Board approval, EE programs for Triennium 2 on or before October 2, 2023, and addressed

⁶ In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO19060748, and QO17091004, Order dated June 10, 2020 (“June 2020 Order”).

⁷ In re the Petition of Public Service Electric and Gas Company for Approval of Its Clean Energy Future – Energy Efficiency (“CEF-EE”) Program on a Regulated Basis, BPU Docket Nos. GO18101112 and EO18101113, Order dated September 23, 2020; In re the Petition of New Jersey Natural Gas Company for Approval of Energy Efficiency Program and the Associated Cost Recovery Mechanism Pursuant to the Clean Energy Act, N.J.S.A. 48:3-87.8 *et seq.* and 48:3-98.1 *et seq.*, BPU Docket Nos. QO19010040 and GO20090622, Order dated March 3, 2021; In re the Petition of Elizabethtown Gas Company for Approval of New Energy Efficiency Programs and Associated Cost Recovery Pursuant to the Clean Energy Act and the Establishment of a Conservation Incentive Program, BPU Docket No. GO20090619, Order dated April 7, 2021; In re the Petition of South Jersey Gas Company for Approval of New Energy Efficiency Programs and Associated Cost Recovery Pursuant to the Clean Energy Act, BPU Docket No. GO20090618, Order dated April 7, 2021; In re the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism, and Other Related Relief for Plan Years One Through Three, BPU Docket No. EO20090621, Order dated April 27, 2021; In re the Verified Petition of Jersey Central Power & Light Company for Approval of JCP&L’s Energy Efficiency and Conservation Plan Including Energy and Peak Demand Reduction Programs (JCP&L EE&C), BPU Docket No. EO20090620, Order dated April 27, 2021; In re the Petition of Rockland Electric Company for Approval of Its Energy Efficiency Program and Peak Demand Reduction Programs, BPU Docket No. EO20090623, Order dated June 9, 2021.

certain aspects of the Triennium 2 framework.⁸ By Order dated July 26, 2023, the Board approved the remaining aspects of the Triennium 2 framework.⁹ By Order dated October 25, 2023, the Board updated the energy savings targets for the Triennium 2 EE programs, extended the Triennium 1 period through December 31, 2024, and ordered that Triennium 2 would be a thirty (30)-month period covering January 1, 2025 through June 30, 2027.¹⁰

The Board approved the stipulations by the October 30, 2024 Orders.

Direct Install

DI is one (1) of the programs that comprise the suite of commercial and industrial EE programs formerly offered by New Jersey's Clean Energy Program ("NJCEP") and now offered by the Energy Utilities. Designed for existing small to mid-sized facilities with an average annual energy demand of less than 300 kilowatts/40,000 therms, DI is intended to offer a "turnkey" solution to the problem of upgrading older, inefficient lighting, heating, ventilation, and air conditioning ("HVAC"), and other operational equipment. DI provides a free, on-site energy assessment, which produces a report of recommended EE upgrades (or measures), a detailed cost estimate, and the opportunity to proceed with selected EE measures. The program covers up to eighty percent (80%) of the total project cost of these measures.

When offered by the NJCEP, DI was available to both commercial and governmental institutions. With the transition of the program to the Energy Utilities, the need for local governments and boards of education to comply with public contracting laws became a barrier to those entities' utilization of DI.¹¹ The LPCL, the PSCL, and the CCCL require that most contracts with a value that exceeds a specified threshold amount may be awarded only after public advertising for bids and subsequent bidding. N.J.S.A. 40A:11-4; N.J.S.A. 18A:18A-4; N.J.S.A. 18A:64A-25.3 and -25.4. These laws also provide for various exceptions to these requirements, when contracts may be awarded without advertising and bidding. One (1) such exception is made for public utilities. A contract otherwise subject to the requirements for advertising and bidding may be negotiated

⁸ In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs; In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs; In re Electric Public Utilities and Gas Public Utilities Offering Energy Efficiency and Conservation Programs, Investing in Class I Renewable Energy Resources and Offering Class I Renewable Energy Programs in Their Respective Service Territories on a Regulated Basis, Pursuant to N.J.S.A. 48:3-98.1 and N.J.S.A. 48:3-87.9 - Minimum Filing Requirements, BPU Docket Nos. QO19010040, QO23030150, and QO17091004, Order dated May 24, 2023.

⁹ In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs; In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs; In re Electric Public Utilities and Gas Public Utilities Offering Energy Efficiency and Conservation Programs, Investing in Class I Renewable Energy Resources and Offering Class I Renewable Energy Programs in Their Respective Service Territories on a Regulated Basis, Pursuant to N.J.S.A. 48:3-98.1 and N.J.S.A. 48:3-87.9 - Minimum Filing Requirements, BPU Docket Nos. QO19010040, QO23030150, and QO17091004, Order dated July 26, 2023.

¹⁰ In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket No. QO23030150, Order dated October 25, 2023.

¹¹ N.J.S.A. 40A:11-1 to -60 (LPCL); N.J.S.A. 18A:18A-1 to -68 (PSCL); N.J.S.A. 18A:64A-25.1 to -25.44 (CCCL).

and awarded without public advertising for bids if the subject matter is “[t]he supplying of any product or the rendering of any service by a public utility, which is subject to the jurisdiction of the Board of Public Utilities, in accordance with the tariffs and schedules of charges made, charged and exacted, filed with said board[.]” N.J.S.A. 18A:18A-5(a)(7); see also N.J.S.A. 40A:11-5(1)(f); N.J.S.A. 18A:64A-25.5(a)(8).

The October 30, 2024 Orders incorporate by reference the design for the Triennium 2 program plans, included as Attachment 1 to each Stipulation. The program plans expressly address the barrier preventing local governments and public schools from accessing DI. The plans include a commitment by the Energy Utilities to develop a pathway for local governments and boards of education to access DI in a manner compatible with the exception from the standard advertising requirements that apply to goods and services provided by a public utility.

By the June 2025 Order, the Board found that the Energy Utilities’ DI public sector program pathway that employs a direct contracting model will qualify for the exception to the public advertising requirement applicable to Contracting Units provided by N.J.S.A. 40A:11-5(1)(f), N.J.S.A. 18A:18A-5(a)(7), and N.J.S.A. 18A:64A-25.5(a)(8), contingent upon Board approval of proposed tariff sheets that set forth the pricing for public sector DI services. The June 2025 Order further directed the Energy Utilities to file tariffs within eight (8) months of the Order’s effective date that clearly describe all public sector DI-related service categories and the associated prices and that comply with the provisions of the Order. In addition, the June 2025 Order directed any Energy Utility using more than one contractor to include in its tariff sheets, at a minimum, “up to” pricing for all public sector DI-related services to be offered. The Board required that this pricing reflect the total price to customers but did not require that the public tariff pages itemize the portion of the price that represents the mark-up to the contractor.

NJNG DI Tariff Filing

On January 30, 2026, NJNG submitted proposed tariffs sheets for Rate Schedule Energy Efficiency Measures (“EEM”) as part of a proposed Tariff for Gas Service, New Jersey Natural Gas Company, B.P.U.N.J. No. 12. Rate Schedule EEM sets forth the charges applicable to Contracting Units, local governments and public schools, that participate in NJNG’s DI program through the direct contracting model pathway. NJNG also submitted confidential detailed pricing sheets to the Board and Rate Counsel that are available to participating Contracting Units that execute a non-disclosure agreement with NJNG. On February 25, 2026, NJNG submitted revised tariff sheets including language enabling County Colleges to participate in Public Sector DI program pathway.

DISCUSSION AND FINDINGS

After a careful review of the record, the Board **FINDS** that the proposed “up to” charges set forth in NJNG’s Rate Schedule EEM and the detailed pricing applicable to DI-related services to be offered to Contracting Units are just and reasonable. The Board **FURTHER FINDS** that NJNG’s Rate Schedule EEM, the detailed pricing provided, and the availability of the detailed pricing to Contracting Units signing a confidentiality agreement result in the filed tariffs satisfying the exception to the public advertising requirement applicable to Contracting Units. Therefore, the Board **APPROVES** NJNG’s proposed Tariff for Gas Service, New Jersey Natural Gas Company, B.P.U.N.J. No. 12. The Board **AUTHORIZES** NJNG to implement the charges proposed therein.

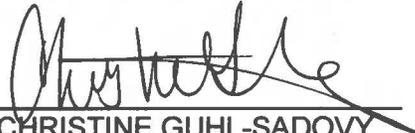
The Board **DIRECTS** NJNG to file its compliance tariffs within five (5) business days of the effective date of this Order.

The Board **HEREBY AUTHORIZES** NJNG to offer its DI program to Contracting Units utilizing a direct contracting or closed network model.

The effective date of this Order is March 25, 2026.

DATED: March 18, 2026

BOARD OF PUBLIC UTILITIES
BY:


CHRISTINE GUHL-SADOVY
PRESIDENT


DR. ZENON CHRISTODOULOU
COMMISSIONER


MICHAEL BANGE
COMMISSIONER


EMMA REBHORN
COMMISSIONER


JOSEPH COVIELLO
COMMISSIONER

ATTEST: 
SHERRI L. LEWIS
BOARD SECRETARY

I HEREBY CERTIFY that the within document is a true copy of the original in the files of the Board of Public Utilities.

IN THE MATTER OF THE IMPLEMENTATION OF P.L. 2018, C. 17, THE NEW JERSEY CLEAN ENERGY ACT OF 2018, REGARDING THE SECOND TRIENNIUM OF ENERGY EFFICIENCY AND PEAK DEMAND REDUCTION PROGRAMS

DOCKET NO. QO23030150

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VIA EMAIL

February 25, 2026

The Honorable Sherri L. Lewis, Secretary
New Jersey Board of Public Utilities
44 South Clinton Avenue, 1st Floor
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Re: In the Matter of Implementation of P.L. 2018, C. 17, The New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs
BPU Docket No. QO23030150

REVISED - PUBLIC – REDACTED VERSION

Dear Secretary Lewis:

On January 30, 2026, New Jersey Natural Gas Company (“NJNG” or “Company”) submitted proposed tariff sheets describing the Direct -Install (“DI”) related services to be offered to Public Entities, “up to” pricing and detailed pricing that is available upon request, on a confidential basis. Attachment B contained the confidential detailed pricing sheets, only provided to certain members of the Board of Public Utilities and the New Jersey Division of Rate Counsel.¹

It has come to the Company’s attention that the previously submitted DI tariff sheets inadvertently omitted the reference to the County College Contracts Law at N.J.S.A. 18A:64A-25.5(a)(8), pursuant to the June 2025 Order.

¹ By Order dated June 18, 2025, the New Jersey Board of Public Utilities (“Board” or “BPU”) directed each electric and gas utility to file tariffs for its energy efficiency Direct Install (“DI”) programs that are offered to certain commercial customers. See, In the Matter of the Implementation of P.L. 2018, C. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket No. QO23030150, Order Directing Filing of Tariff, dated June 18, 2025 (“June 2025 Order”).

Proposed Tariff Sheets

Attachment A sets forth proposed REVISED tariff sheets noting the reference to the County College Contracts Law at N.J.S.A. 18A:64A-25.5(a)(8). No other changes have been made to the proposed tariff sheets previously submitted. No changes were made to Attachment B, containing the confidential detailed pricing sheets.

Conclusion and Requests for Approval

For all the foregoing reasons, NJNG respectfully requests that the Board expeditiously issue an order approving the proposed REVISED tariff sheets, specifically finding as follows:

1. NJNG is authorized to offer its DI programs to Public Entities utilizing the Closed Network;
2. The EEM rate schedule, Confidential Attachment B and the availability of confidential pricing to Public Entities signing a Non-Disclosure Agreement satisfies the public utility exemption referenced above; and
3. The proposed rates set forth in Confidential Attachment B are just and reasonable, and NJNG is authorized to implement the rates proposed herein upon issuance of a written BPU order.

In accordance with the Order issued by the Board in connection with In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations, BPU Docket No. EO20030254, Order dated March 19, 2020, this document is being electronically filed. No paper copies will follow.

If you have any questions, please do not hesitate to contact me via email at adembia@njng.com.

Respectfully submitted,

A handwritten signature in blue ink that reads "Andrew K. Dembia". The signature is fluid and cursive, with the first letters of each word being capitalized and prominent.

Andrew K. Dembia
Regulatory Affairs Counsel

AKD:ss

Enclosures
c: Service List

IN THE MATTER OF THE PETITION OF NEW JERSEY NATURAL GAS COMPANY FOR APPROVAL OF
NEW ENERGY EFFICIENCY, BUILDING DECARBONIZATION START-UP, AND DEMAND RESPONSE
PROGRAMS AND THE ASSOCIATED COST RECOVERY MECHANISM PURSUANT TO THE CLEAN
ENERGY ACT, N.J.S.A. 48:3-87.8 et seq. and 48:3-98.1 et seq.
SECOND TRIENNium
BPU Docket No. QO23120868
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IN THE MATTER OF THE PETITION OF NEW JERSEY NATURAL GAS COMPANY FOR APPROVAL OF
NEW ENERGY EFFICIENCY, BUILDING DECARBONIZATION START-UP, AND DEMAND RESPONSE
PROGRAMS AND THE ASSOCIATED COST RECOVERY MECHANISM PURSUANT TO THE CLEAN
ENERGY ACT, N.J.S.A. 48:3-87.8 et seq. and 48:3-98.1 et seq.
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ATTACHMENT A

NEW JERSEY NATURAL GAS COMPANY

BPU No. 12 - Gas

First Revised Sheet No. 3
Superseding Original Sheet No. 3

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Issued by: Anne-Marie Peracchio~~Mark G. Kahrer, Senior Vice President~~
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NEW JERSEY NATURAL GAS COMPANY

BPU No. 12 - Gas

First Revised Sheet No. 3
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NGV Rate Components

264-265

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 12 - Gas

Original Sheet No. 103

SERVICE CLASSIFICATION – EEM

ENERGY EFFICIENCY MEASURES

AVAILABILITY

The following are the charges applicable to customers who must comply with the public bidding requirements as set forth in Local Public Contracts Law at N.J.S.A. 40A:11-5(1)(f), Public Schools Contracts Law at N.J.S.A. 18A:18A-5a(7), and County College Contracts Law at N.J.S.A. 18A:64A-25.5(a)(8) for the measures listed below, provided to customers under the following select energy efficiency programs offered by the Company.

DIRECT INSTALL – FOR PUBLIC ENTITIES ONLY

1. Other Energy Efficiency Services

Non-Lighting (e.g., HVAC, controls) at cost plus mark-up; proposals will depend on specifications and site conditions.

SPECIAL PROVISIONS

1. Pricing

Pricing on lighting labor by fixture type, as well as mark-ups on lighting systems and materials and non-lighting materials and labor, will be filed with the BPU annually; public entities may request pricing details on a confidential basis.

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Original Sheet Nos. ~~104103-150~~

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NEW JERSEY NATURAL GAS COMPANY

*First Revised Sheet No. 3
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BPU No. 12 - Gas

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BPU No. 12 - Gas

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ATTACHMENT B

CONFIDENTIAL

TO BE PROVIDED TO BPU AND RATE COUNSEL ONLY